

YACHT AGENCY

SERVICES & PROVISIONING

Sardinia - Med



ABOUT US



SIMONE LENZINI

*«I have **20 years of experience** in the world of boating and thanks to my great passion, I have gained expertise in several areas. In the first years I dedicated myself to the **technical side** but with the passing of time I catapulted myself into **the world of sales** and the next step was the sector that perhaps in recent years has made the difference all over the world that is **chartering and renting**.*

*My newest challenge is **BYS Europe**, a company under development, based in Tenerife and where we aim to offer the **services for Yachts in several Mediterranean ports** as well, right now present in Porto Cervo and soon in Barcelona. BYS offers **360-degree support to the most demanding yacht owners and skippers** who have severe needs."*

CAROLINA VILLA

*«After finishing my studies and working in companies in the maritime sector, I founded **SCS Ship and Crew Services** in 2003, driven by my passion for entrepreneurship, maritime professions and the sea, which was followed by obtaining the professional qualification of **Maritime Recommender**.*

*With the help of my father, an Admiral of the Italian Coast Guard with long experience in the Port Authority, SCS is able to **manage all types of ships and crews**.*

*To strengthen the orientation and dedication to the yachting market, **SCS Yachting was born in 2018**, with a young team motivated by the values of passion, enthusiasm, trust, customer success and transparency."*



OUR MISSION

Be your yachting partner in Sardinia



YACHT AGENCY

We can support you for everything with 24/7 high-quality assistance:

- **Port booking**
- **Yacht clearance & formalities**
- **Tax representant & legal assistance**
- **Cash to Master**
- **Bunkering**
- **Parcels Delivery**
- **Hotel Reservations**
- **Restaurant & Club reservations**
- **Beauty & Spa reservations**
- **Provisioning**
- **Conciergerie**
- **Private Transfer**
- **VIP Transportation**
- **Storage**
- **Itineraries planning, Hotspots proposals**
- **Tender hire**
- **Water toys**
- **Technical assistance**



YACHT CLEARANCE & FORMALITIES

With our 20 years experience and knowledge of the yachting industry we can assist you with all arrival and departure operations for both Commercial and Pleasure yachts.

Crew VISA
Custom & Immigration formalities

TAX REPRESENTANT & LEGAL ASSISTANCE

- Italian & French tax authority declaration
- Italian & French VAT representation
- Black list declaration
- Documents collection & database
- VAT book keeping & recording
- Official annual VAT declaration



PROVISIONING & CONCIERGERIE

Our knowledge of the territory enable us to quickly provide VIP & Concierge services.

Our work is thought to help the interior department of a superyacht to meet the elite level of service that their owners or charterers are accustomed to.

Our goal is to assist the yacht crew in provide the most fulfillment and enjoyable experience to their guests. Our multi-language team is available 24/7 to cover any concierge requirements during your yacht charter both on shore and on board.

The most required concierge services are:

- Provision of food & beverage;
- Flowers arrangements;
- Provision of linen & SPA products;
- Private jet / helicopter transportation;
- Chauffeur-driven car;
- Restaurant / night club reservations



PORT BOOKING

We are happy to assist in finding berths as quick as possible or suggest alternative berths for the last-minute booking.

Our multi-language team is all year around connected with the main marinas in the Sardinia coasts aimed to provide superior guidance to Captains and Crew through extensive knowledge about locations, berthing and its requirements.

BUNKERING

Our team will suggest the best places to take on fuel and our long-standing supplier relationships mean you get premium quality fuel at competitive prices. Moreover, Captains and yacht Managers can rely on our expertise in duty and tax regulations for cost-effective fueling.

Managing the complexities of yacht fueling is not easy, especially during high season works.



YOUR YACHT AGENT IN SARDINIA



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